



October 29, 2014

To Whom It May Concern:

Empire Roofing, with **32 years' experience**, specializes in roof replacement and repair to commercial, industrial and institutional properties. **Empire services all of Texas and major markets with 11 office locations in the Southeast.** Our expertise includes built-up roofing, modified bitumens, single ply systems and architectural metal roofing. We offer numerous roof coatings as an alternative to complete replacement and comprehensive maintenance plans to extend the life of your existing roof. Empire is a certified applicator of all the major manufacturers. Our **Waterproofing Division** compliments the roofing and enables us to provide total envelope solutions.

ISNetworld is a means to have exceptional companies work with exceptional vendors. Its prequalification process allows Fortune 500 companies to pick from a group of quality vendors with a high comfort level in that they meet all their requirements. Our positive ISNetworld evaluation has enabled us to be hired to work on the properties of multiple companies.

Empire Roofing's experience with the ISN staff has been very pleasant and concise via phone only. We are excited to attend one of the ISN Users Group Meetings and Help Desks to educate our employees on navigating ISNetworld and learning more about client requirements and all of the additional subscription benefits. We are eager to attend the ISN 2015 Users Conference to interact with potential clients, have the opportunity to hear best practices from industry leaders, and network with peers.

The tools within ISNetworld ensure that our Health, Safety and Environmental standards are meeting and surpassing the industry standard. **Empire Roofing's** slogan that is printed on all our marketing material is just that: "Industry Standards Are Just Our Starting Point." The website is user-friendly and it is certainly filled with a vast array of marketing tools to promote our business as a contractor.

Empire Roofing benefits from ISN by creating a safer work environment while also connecting us with potential clients that result in lasting partnerships. An ISNetworld subscription provides benefits to both contractors and their clients by streamlining the qualification process. At Empire Roofing, we understand the importance of safety and accountability. We look forward to future opportunities with our relationship with ISN and appreciate the support they have shown us and our clients. Our team is proud to be a subscriber of ISNetworld and we consider this a vital component to the future success of our business.

Best regards,

Matthew J. Kelley

Matthew J. Kelley
Vice President

"The Roofing Company by which all others are measured."